

Proposed Model for Vision Screening in the United States Based on a Finder's Fee System

Current problems that the proposed system may help to solve:

- 1) Continuing confusion regarding optimal methods and instruments for vision screening
- 2) Uncertainty regarding thresholds for referral to keep over-referrals down while keeping detection rates high
- 3) Unwillingness of insurers/governmental agencies to pay for screening or for full eye exams on large numbers of normal children
- 4) Low rate of follow-up exams and subsequently of follow-up treatment of those children screened and identified with problems (i.e. glasses prescribed but never obtained).

Proposed solution: Harness the free enterprise system to drive efficient and successful screening as well as exams and treatment.

Need: Source of funds (PAYER) to provide finder's fees – government, third party payer, or other, with the current third party payers being the most likely candidates, including Medicaid.

